

Next Meeting
February 15th!!



IAHA LOS ANGELES

FEBRUARY 1996

Wyndham LAX meeting

in January was a great success and thank you Touraj Nejad, John Beier and the staff for a most delicious dinner at Wynsor's Restaurant. We had over forty people attend! Our speaker, Bruce Baltin, from PKF consulting did a great job in reviewing trends in both the local LA hotel scene and nationally as well. All those who attended received a copy of "The 1996 Los Angeles Lodging Forecast" which was worth the price of admission alone!

Raffle a success ...

During each meeting attendees have been buying \$1.00 raffle tickets for valuable door prizes which are donated by our member properties. This month our thanks go Raleigh Enterprises and the Wyndham LAX for their generous raffle prize donations. Proceeds of the raffle go towards the IAHA scholarship which will be awarded during our May meeting.

Ice Dogs, who are they?

You will get to see in person when you attend our March meeting which will be held at the Los Angeles Ice Arena on March 21st. The Ice Dogs are LA's newest hockey team and are part of the International Hockey League.

At that meeting, our guest speaker will be the CFO of Madison Square Garden Complex which includes the Garden, the MSG Television Network, two professional sport teams, the Paramount Theater, and an office complex. This is your opportunity to learn how sports arenas make and account for their money and how they can afford those high player salaries.

We need to make reservations for this function early so please use the enclosed reservation form to reserve a space for this fun event now!

We have been able to negotiate a special price for this event which includes a ticket to the game (great seats on the ice!), a buffet dinner, two drinks and a private room at the arena. All this for our normal \$35.00 admission. You may bring friends and family if you wish for \$30.00 for each additional person coming with you. But please remember to reserve early using the enclosed reservation form.

Stock club report ...

We are still working on the Investment Club for our chapter and Eric Pandzic from the Beverly Hills Hotel has done a lot of research on this subject. Eric gave us an update during our last meeting and we will be ready to start soon. Stay tuned for more information in future newsletters and meetings.

Questionnaire

You received a questionnaire/survey with our last mailing. If you haven't filled it out and returned it as yet, please do so soon! We need everyone to participate so our compiled results will be valuable to all of you. Also, at the top of this questionnaire are some questions from the board to help us plan future events and LA chapter functions. So please respond. If you need another copy, please let us know.

Membership renewal

You should have received a membership renewal form for 1996 recently. If not, or if you are interested in joining IAHA, please let a board member know or just call and request new member information at (818) 836-1222. We will be happy to answer your questions and send you information promptly. Don't be left out. Join or renew soon!

Dinner meeting Thursday, February 15th

Our host, Brad Hayden, is planning a delicious dinner and our speaker, Barbara Horn an auditor from the IRS, will speak on "TRAC," the proposed tip reporting requirements.

Cocktails start at 6:30PM
Speaker 7:15 Dinner 8PM

Ritz-Carlton Hotel Pasadena

1401 South Oak Knoll Avenue
(818) 568-3900
Validated self parking

The price for all members
and first-time guests
\$35.00 per person.
\$45.00 for non-members unless
you are attending your first
meeting or are in the process of
joining IAHA
(Make checks payable to: "IAHA")

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Call (818) 836-1222 for
reservations or just fax the
enclosed RSVP form
by Tuesday, February 13th